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## PORTABILITY OF SUPPLEMENTARY PENSION RIGHTS IN THE EUROPEAN UNION

by Vincenzo Andrietti

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## Portability of Supplementary Pension Rights in The European Union

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#### **Abstract**

European Union legislation on portability of supplementary pension rights accrued by private sector migrant workers is at an early stage. The recent directive on this topic, aiming to preserve accrued pension rights at least at the level guaranteed in case of within borders mobility, emphasizes the role of country speci...c legislation on pension portability issues. This paper analyzes EU as well as country speci...c pension portability regulation for a representative sample of EU countries, in the light of recent empirical evidence on the role of occupational pensions on individual job mobility choices in these countries.

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#### 1 Introduction

Promoting labor mobility within European Union (EU) is a fundamental aim of the Community. Application of the principle of workers' freedom of movement stated in the Rome Treaty should guarantee transferability of pension rights, either statutory or supplementary, within the EU Area. However, while coordination of mandatory public pension schemes through a number of regulations allows private sector migrant workers to fully preserve their accrued statutory pension rights, legislation on portability of supplementary pension rights is just moving its ...rst steps. After a long discussion and various European Commission (EC) proposals, a directive on safeguarding the supplementary pension rights of workers moving within European Union has been adopted by the Council of Europe in June 1998<sup>1</sup>. The approach followed, aiming to preserve migrant workers' pension rights at least at the level guaranteed in the case of within border mobility, emphasizes the role of country speci...c pension regulation for both within and cross borders pension portability. In the light of this recent legislative outcome and of some recent evidence on the pension-mobility relationship in EU countries<sup>2</sup>, this paper proposes a comparative analysis of pension portability regulation for a representative sample of EU Member States, while at the same time providing descriptive statistics on occupational pension coverage structure and on the pensions-mobility relationship for the countries under study.

The paper is divided in six sections. Next section de...nes the pension portability concept while limiting the scope of the paper through de...nition of a common cross countries terminology for occupational pension plans. The third section presents some descriptive statistics on occupational pensions structure and job mobility, while sections four and ...ve analyze recent developments in EU and country speci...c pension portability regulation. Section six concludes the paper.

#### 2 De...nitions

Pension portability can be de...ned as the capacity of workers covered by an occupational pension plan to preserve the actuarially fair value of their accrued rights while moving to a di¤erent employer and possibly to a di¤erent pension scheme. When a mover is not entitled to full preservation of the real value of his accrued rights over time, either in the old or in the new scheme, pension portability is not guaranteed and a portability loss is expected to arise. The latter can be de…ned as the shortfall of actual retirement bene…ts from those that would have been paid if there had been no change in scheme membership as a consequence of job separations during worker's career.

Distinction between de...ned contribution and de...ned bene...t pension schemes is crucial for portability analysis.

<sup>&</sup>lt;sup>1</sup> Directive 98/49/EC.

<sup>&</sup>lt;sup>2</sup> See Andrietti (forthcoming).

In de...ned contribution plans the employer promises an annual contribution to the worker's individual account, which is then invested on behalf of the worker. After a short vesting period the worker assumes ownership of his pension account; this ensures full portability of accrued pension rights. Upon retirement the worker is entitled either to an actuarially fair lump sum or to a pension annuity.

In the typical de...ned bene...t plan the employer promises, in exchange of implicit wage reductions, a prespeci...ed pension annuity, based on a formula which accounts for years of pensionable service, the last wage before retirement and an annual accrual rate. Under the implicit contract theory of pensions<sup>3</sup>, at any point prior to normal retirement age the present value of accrued pension rights is less than the present value of the accumulated implicit contributions<sup>4</sup>. Early leavers are credited, upon retirement, a pension annuity calculated on the basis of the leaving salary, while giving up the option of further accruals, due to real wage growth and in‡ation, on past credited pensionable service years. This typical backloaded structure generates turnover and retirement incentives assigning to de...ned bene...t pensions a prominent role in a variety of labor market implicit contract models<sup>5</sup>.

For purposes of analysis it is useful to classify pension portability losses as follows:

- a) Vesting losses: are those suxered by workers leaving their plan before completion of the vesting period;
- b) Pension annuity losses: arise when early leaver's accrued pension rights are calculated on the basis of the leaving salary without taking full account of wage dynamics until retirement.

The above concepts are better illustrated by the following example.

Assume a worker starts a pension covered job at age 25 and retires at 65, the plan's normal retirement age. During his career the worker can join a di¤erent job o¤ered by an alternative ...rm. Assume the worker's career wage earnings follow the same path in the current as well as in the alternative job, summarized as: 10.000 Euro for the ...rst 9 years of service; 15.000 from year 10 to year 19; 20.000 from year 20 to year 29 and 25.000 from year 30 to year 40.

Assume also that both ...rms o $\alpha$  er the same de...ned bene...t plan, accruing pension bene...ts on the basis of the following formula:

$$P = 0.02 \times T \times W(L); \tag{1}$$

<sup>&</sup>lt;sup>3</sup> Ippolito (1985).

<sup>&</sup>lt;sup>4</sup> Here the worker is assumed to commit to a long term contract with the ...rm, with implicit pension contributions calculated on the basis of the last wage before retirement. Alternatively, under a legal theory pensions impose no quit penalty given that both implicit contributions and early leavers' pensions are calculated on the current wage. Most of the empirical evidence (Ippolito (1985) and Kotliko¤ and Wise (1985) among others) supports the implicit contract theory.

<sup>&</sup>lt;sup>5</sup> See Dorsey (1995) and the literature cited therein.

where:

T = years of service;

0:02 = annual accrual rate;

W(L) = last wage.

The "vesting period", de...ned as the period of membership to a scheme which an individual must have completed before being entitled to any pension right, is set at 5 years.

Finally, assume that worker's career can follow three dixerent paths:

a) If the worker spends all his career with the current ...rm, he would accrue a retirement pension annuity amounting to:

$$P_a = 0.02 \times 40 \times 25.000 = 20.000$$
: (2)

b) In case the worker changes job after 3 years, thus before completing the vesting period, remaining then with the new ...rm until retirement, his pension annuity at retirement would be:

$$P_b = 0.02 \times 37 \times 25.000 = 18.500;$$
 (3)

corresponding to 74% of his ...nal wage. The vesting loss corresponds then to 6% of the last wage.

c) In case the worker moves to the alternative ...rm after 19 years and stays thereafter, he would receive, upon retirement, two pension annuities amounting to:

$$P_{current} = 0.02 \times 19 \times 15.000 = 5.700$$
 (4)

$$P_{alternative} = 0.02 \times 21 \times 25.000 = 10.500$$

$$P_{total} = 5:700 + 10:500 = 16:200;$$

corresponding to 64.8% of the last wage. In this case pension portability loss would amount to 15.2% of the ...nal wage.

The above example clearly shows that a loss of pension rights can occur, in the case of moving to another employer, even for vested workers. While vesting losses usually arise to workers covered either by a de...ned contribution or de...ned bene...t plan, pension annuity losses arise typically to vested workers covered by de...ned bene...t plan. De...ned contribution plans are usually fully portable in that they allow vested early leavers to withdraw the actuarially fair value of their accrued pension rights.

In general, pension portability analysis can be undertaken at two di¤erent levels.

Within-borders pension portability refers to the preservation of pension rights accrued by workers moving within national borders, being strictly tied to country speci...c regulations and pension plan design choices.

Cross-borders pension portability refers to the safeguard of pension rights accrued by workers moving to a dimerent country. In this case dimerences in country speci...c pension portability regulation, including ...scal and plan design aspects, enter into the picture putting additional costraints to labor mobility.

The latter approach is particularly relevant in the EU context, where the last years have seen the rise of a wide institutional debate focusing on the issue of pension portability for cross borders migrant workers.

Analysis of such an important issue requires to establish a common terminology, as that used for retirement pension plans, particularly for those supplementing statutory schemes, varies widely from one country to another.

The standard "three pillars" <sup>6</sup> classi...catory framework can be helpful in clarifying analysis.

The ...rst pillar corresponds to public, national, statutory basic retirement plans; they have mandatory nature, conditional on residence or employment in the State, providing ‡at rate and/or earnings related bene...ts. Schemes belonging to the ...rst pillar are usually ...nanced on a pay-as you go basis and publicly managed, even if there are cases where one of these latter elements is missing (being the schemes funded or privately managed).

The second pillar includes supplementary pension schemes, sponsored by employers directly or as a result of collective agreements. They can be funded or unfunded (pay as you go), and are generally privately managed<sup>7</sup>.

The third pillar is composed by personal funded savings and retirement plans oxered by insurance companies, banks and other private sector ...nancial institutions.

De...nition of private and public schemes is relevant to distinguish basic statutory schemes (...rst pillar) from supplementary occupational schemes (second pillar), being usually implicitly assumed a biunivoque correspondence between basic and public schemes by one side and supplementary and private schemes by the other side. However, this assumption does not always seem to be true<sup>8</sup>. First, the State as an employer can provide supplementary pensions. Second, it is possible to ...nd supplementary schemes that, even if privately set up and administered, are designed and/or regulated in such a way that makes theme substantially very close to public schemes. Indeed, a very important element to consider in a classi...catory analysis of pension schemes' public/private nature is the extent of government intervention in their establishment and regulation.

It can be useful to illustrate through examples how the distinction between

<sup>&</sup>lt;sup>6</sup> This de...nition does not imply that each pillar is indipendent from the others, as the term pillar could be understood. To highlight this concept recent literature on pensions usually substitutes the latter term by tier.

<sup>&</sup>lt;sup>7</sup> An interesting exception is represented by ABP, in Netherlands. This scheme, covering public sector employees, is organized as an industry wide fund and ...nanced through capital funding. However, it has always been exempted from supervision of the Pension Chamber and publicly managed. His recent privatization has brought it within the pension funds regulation giving to government the status of a normal employer, and to employees the right to bargain pension arrangements directly with their employer (the state), while the scheme management is still public.

<sup>&</sup>lt;sup>8</sup> See ap Roberts (1993).

...rst and second pillar as well as that between private and public schemes can be blurred in reality. In countries like Denmark and United Kingdom (UK) the basic statutory public pension is integrated by a supplementary statutory pension - Labour Market Supplementary Pension Scheme (ATP) and Supplementary Earnings Related Pension Scheme (SERPS) respectively - which is compulsory to all employees, giving rise to what is called in the literature a two tiered ...rst pillar. The latter structure rises classi...catory problems. ATP could be located somewhere in between public and private schemes, having some of the characteristics of a private pension scheme but also having been established by law. SERPS should be somewhere in between ...rst and second pillar because, even if publicly managed on a pay-as-you-go basis, it is also strictly connected to private funded schemes by allowing his members to "contract-out" towards an approved occupational or personal pension scheme.

A further example of classi...catory problems is that of France, where supplementary pension schemes covering private sector workers have been established by social actors' initiative and are privately managed but their mandatory (by law) nature and the use of a pay-as-you-go method of ...nancing make them very close to schemes belonging to the ...rst pillar.

Alternatively, in countries like Ireland, Netherlands and Spain distinction between pillars seems to be more clear cut. The ...rst pillar provides a ‡at (Netherlands, Ireland) or earnings related (Spain) pension, whereas the second pillar is composed of occupational supplementary pension plans, either volountary and company based (Ireland, Spain, Netherlands) or mandatory (by contract) and industry-wide (Netherlands).

The terms supplementary and occupational can also give rise to ambiguity<sup>9</sup>. While we may consider them as synonimous, each one highlights a dimerent essential aspect. The ...rst term emphazises that, at least in the private sector, these schemes supplement bene...ts paid out by national social security schemes. The second one stresses the nature of their origin as the product of initiatives taken by employers and/or unions.

The term "occupational" thus encompasses not only private sector supplementary plans but also public sector plans which are not supplementary. While statutory social security programmes generally cover all private sector employees, coverage patterns for public sector employees diær from one country to another; when they are covered by a single occupational plan, this latter cannot be considered as a supplementary plan, while this can be the case if they are covered by social security and also by supplementary pension plans.

Even the term "occupational" in itself is not always clear. Company pension plans are not strictly speaking "occupational", not depending on the employment in a speci...c occupation but rather on employment in a speci...c company. It can be often more important to distinguish between levels at which plans are set up and operated to distinguish what is occupational from what is statutory or what is private from what is public. For this reason, the terms company, industry-wide or national can often help to clarify the nature of dimerent types

<sup>&</sup>lt;sup>9</sup> ap Roberts (1993).

of retirement plans.

It seems to emerge from the above discussion that schemes belonging to the second pillar can be de...ned as "supplementary" and are usually established at company or industry wide level. This interpretation has been followed by the European Commission in de...ning the scope of application of the recent directive<sup>10</sup> on safeguarding the supplementary pension rights of workers moving whithin the EU, where the following de...nitions are given:

"Supplementary Pension means invalidity, retirement and survivors' bene-...ts intended to supplement or replace those provided in respect of the same contingencies by statutory social security schemes.

Supplementary pension scheme means any occupational schemes and collective arrangement serving the same aim, such as a group insurance contract, branch or sectoral pay—as-you-go scheme, funded scheme or pension promise backed by book reserves intended to provide a supplementary pension for employed or self-employed persons".

Limiting our attention to private sector workers' pension coverage, the following criteria can be used to distinguish between statutory/public/...rst pillar and supplementary (occupational)/private/second pillar pension schemes:

- a) the nature of the initiative bringing to the scheme establishment: a pension scheme can be established by law or by collective agreements between social actors (employers' and employees' representatives);
- b) the level at which the plan is set up and operate: we distinguish between company, multi-employers, industry-wide and national occupational schemes (covering for example an occupational category at national level);
- c) the public or private nature of the institution in charge of the scheme management;
- d) the degrees of freedom attributed to employers and employees as to plan's membership. In particular, a pension scheme can be volountary or mandatory (by law or by contract);
- e) the ...nancing method of the scheme;
- f) the aims of the schemes' pension bene...ts, varying between the provision of:
  - <sup>2</sup> a minimum basic (‡at rate/earnings related) pension;
  - 2 a pension adequate to mantain the working period standard of living, as measured by a target replacement rate;
  - <sup>2</sup> a supplementary pension that, added to the basic one/s, reaches a target replacement rate.

<sup>&</sup>lt;sup>10</sup> Directive 98/49/EC of 29 june 1998.

It is the joint consideration of these criteria together with the particular emphasis attributed to each of them, rather than their separate analysis, to contribute towards a more clear cut de...nition of the private or public nature of a scheme and to de...ne it as belonging to the ...rst or second pillar.

Even the bounds between second and third pillar can sometimes be not very clearly de...ned. A typical example is that of UK approved personal pensions; they are somewhere in between occupational money purchase schemes, having a de...ned contribution nature, and individual retirement accounts, being provided by approved ...nancial institutions and usually charging higher administrative expenses than occupational money purchase schemes.

In this paper we use criteria a), c) and f) for classi...catory purposes, limiting our attention to occupational pension plans<sup>11</sup> covering private sector workers, established through employers' initiative or through collective agreements, privately managed and providing a supplementary pension. Thus we will not consider neither english SERPS nor danish ATP, that have been established by government initiative and, even providing supplementary bene...ts, are not targeting an adequate replacement rate.

## 3 Some Evidence on Occupational Pension Coverage and Labor Mobility

Schmall (1991, p. 253) emphasizes the essentiality of data on pension coverage for "the various type of schemes, membership, bene...t levels, as broken down by economic sectors, occupational categories, full-or part-time employment, and sex" in order to provide adequate empirical information to policy makers for adoption of particular pension policies and regulatory approaches. In this section we exploit a new source of data on supplementary pension coverage, provided by the European Comunity Household Panel (ECHP) Survey<sup>12</sup>, as a partial attempt to ful...II these informational requirements for a representative sample of EU countries composed by Denmark, Ireland, Netherlands, Spain and United Kingdom<sup>13</sup>. Applying the de...nition introduced in the previous section, table 1 provides ...gures for private sector occupational pensions coverage rate <sup>14</sup> and compares ECHP data with those provided by the Green Paper on Supplementary Pensions<sup>15</sup> and by other national sources<sup>16</sup>.

<sup>&</sup>lt;sup>11</sup> We use the terms supplementary and occupational as synonimous.

 $<sup>^{12}</sup>$  The ECHP is a standardized, multi-purpose, annual longitudinal survey collected since 1994 in European Union Member States under Eurostat coordination. For an extensive and critical analysis of the ECHP survey structure, see Peracchi (forthcoming).

<sup>&</sup>lt;sup>13</sup> The choice of this particular sample has been driven either by the relative development of their pension funds' industry or by pension coverage data availability. Descriptive statistics for each country are based on a sample of private sector employees aged between 20 and 64.

<sup>&</sup>lt;sup>14</sup> De...ned as the ratio of pension covered full time private sector employees to the number of private sector employees, where pension coverage refers to active membership of an occupational pension plan.

<sup>&</sup>lt;sup>15</sup> Commission of the European Communities (1997).

<sup>&</sup>lt;sup>16</sup> National data have been drawn from the following publications:

An important limitation to comparability of ECHP data within countries arises from some wording variations to the standard pension coverage questions between wave 1 and 2<sup>17</sup> and from implementation of these changes in country speci...c questionnaires. It seems that such modi...cations have completely changed the nature of pension coverage questions in Spain, introducing measurement error, while providing at the same time, for countries such as Netherlands, UK, and Denmark, a closer ...t of the ECHP pension coverage rate to the other data sources<sup>18</sup>. Only Irish pension coverage data are fully consistent in both years with both EC and national data. In the following analysis we thus refer to ECHP 1994 pension coverage rates for Ireland and Spain and to ECHP 1995 coverage rates for Denmark, Netherlands and UK.

Figures reported in table 1 below represent the ...rst element to be taken into account while assessing the role of second tier pension provision within national pension systems.

Table 1. Private Sector Occupational Pension Coverage (%)

	Denmark	Ireland	Netherlands	Spain	UK.
ECHP 1994	31.5	35.5	13.3	8.3	n.a.
ECHP 1995	77.1	37.6	81.5	96.7	47
EC (1997)	80	40	85	15	48
Nat. Sources	46	38	83	9	39

Sources: Our Elaborations on ECHP 1994-1995 data and Commission of the European Communities (1997).

In particular, they give rough indications about the pattern of occupational pension coverage followed by each country. Under this perspective, we could divide the countries analyzed in three groups, each following a dixerent pattern of occupational pension coverage that can be explained by historical, political, economic and social reasons<sup>19</sup>.

- Tamburi (1997) for Denmark and Spain;
- Government Actuary (1994) for UK;
- Hughes (1997) for Ireland;
- Lijutens (1996) for Netherlands.
- <sup>17</sup> In wave 1 the respondent was asked:
- -Does your employer provide a supplementary pension scheme to any employees?
- If yes: -Are you personally in that scheme?
- In wave 2 the questions were changed to:
- Are you a member of a job-related or occupational pension scheme?

<sup>19</sup> For a comparative analysis of the rise and development of supplementary forms of pension provision in a sample of EU countries (including UK, Netherlands and Spain) see Andrietti (2000).

<sup>&</sup>lt;sup>18</sup> EC HP data show only a little underestimation of pension coverage rate compared to data reported in the Green Paper on Supplementary Pension Systems in the Single Market. They also seem to be consistent with comparable ...gures drawn from national data sources for Ireland, Netherlands and Spain, while presenting substantial di¤erences for United Kingdom and, in particular for Denmark. While for United Kindom we believe that ECHP data overestimate the pension coverage rate, possibly due to sample selection criteria, for Denmark it seems to us that the lower value may come from a di¤erent de…nition of occupational pension coverage applied by national data sources.

The ...rst group is represented by Denmark and Netherlands, the countries with highest pension coverage rates, ...gured as around 80% of private sector employees. In these countries, occupational pension plans have been established mainly at industry wide level through employers' federations and trade unions<sup>20</sup>. The high degree of union coverage and the mandatory nature of participation to industry-wide funds have guaranteed pension coverage of large sections of the workforce<sup>21</sup>.

Ireland and UK belong to a second group of countries that seems to have followed a dixerent pattern of second tier development, with a coverage rate of private sector employees ranging between 40 and 50%. This lower coverage rate can be explained by the fact that, even if occupational pension plans have a long tradition in these countries playing a major role in integrating basic social security pension bene...ts, the choice of plan membership has been left to the individual<sup>22</sup>.

A last, dixerent pattern of coverage has been followed by Spain, where the generosity of statutory schemes bene...ts have limited the size of occupational pension provision below 10%.

While not providing any information about pension plan typology and rules, ECHP data allow to break down pension coverage ...gures by a number of employer and employee speci...c characteristics.

Table 2 distinguishes pension coverage rates by industry. The ...rst thing to note is the high (even if below the mean) coverage rate for agricultural ...rms employees in Denmark and Netherlands, which can be related to the binding collective pension agreements implemented in these countries. Moreover, employees working in the construction industry have a coverage rate higher than the mean in all countries, while those working in the ...nancial industry reach by far the highest pension coverage rate almost everywhere. Other interesting ...ndings are the relatively high coverage rates of manifacturing industry in Ireland and United Kingdom, and the low coverage rates of service industry workers in UK, Ireland and Spain. This pension coverage distribution probably re‡ect

 $<sup>^{20}</sup>$  The growth of occupational pension plans has been particularly strong in Denmark after the 1989 wage agreements.

<sup>&</sup>lt;sup>21</sup> Mandatoriness of pension plan membership is the rule in Netherlands, being it established ...rst by contract and then by law. As a consequence employers and employees are not free to opt out from an industry fund. The possibility of exemption from this general rule is however guaranteed in the following cases:

<sup>1)</sup> the industry pension fund itself can exempt an employer if the latter has set up an alternative stam pension scheme providing at least equivalent entitlements;

<sup>2)</sup> the Minister of Social A¤airs and Employment has the power to grant exemptions from compulsory participation in special individual cases (for example to workers on temporary secondement in Netherlands)

secondement in Netherlands).

<sup>22</sup> In UK it is not compulsory for employers to provide an occupational pension scheme to their employees. Employees' participation to SERPS, as a supplement of the basic ‡at rate pension is however compulsory with the possibility to "contract out" for a private occupational pension scheme. The choice left to employees is therefore costrained between remaining in the public system or joining a private approved plan. Moreover, since 1988, following the introduction of personal pensions with 1986 Social Security Act, it has been left to the individual choice whether to "contract out" to an employer provided plan or to a personal pension and, eventually, to "opt out" from an occupational plan in order to join a personal plan.

the strenghtness of unions in the diærent sectors. There is evidence for the US labor market<sup>23</sup> that the more unionized sectors are also those with the higher pension coverage rate. Unfortunately this relationship cannot be analyzed with our data, given that the ECHP Survey does not ask any question pertaining to worker's union membership.

Table 2. Occupational Pension Coverage by Industry (%)

Industry	Denmark	Ir ela nd	Netherlands	Spain	UK
Agriculture	62.07	3.45	74.19	2.83	16.67
Manufacturing	78.75	44.57	87.91	8.74	55.34
Construction	69.66	45.83	82.84	3.30	45.00
Trade, Hotels & Restaurants	69.66	22.61	71.24	6.51	33.41
Transport	74.67	33.33	89.77	8.13	51.69
Financial Intermediation	97.25	67.44	88.24	34.62	83.72
Real Estate & Business Activity	65.57	30.10	75.93	9.60	39.41
Services	78.74	21.48	81.99	4.81	37.39

Source: Our Elaborations on ECHP 1994-1995 data

Table 3 shows that pension coverage rate is everywhere monotonically increasing with employer size, with the higher percentages for employees working in ...rms with more than 500 workers. This indication is also consistent with US empirical evidence<sup>24</sup> suggesting that large ...rms are more likely to o¤er pension plans, either due to higher turnover and monitoring costs or to economies of scale in pension provision.

Table 3. Occupational Pension Coverage by Employer Size (%)

Number of employees	Denmark	Ireland	Netherlands	Spain	UK
less than 20	70.21	15.30	61.69	2.78	15.19
20-99	78.44	33.52	81.00	5.24	35.37
100-499	79.92	56.32	87.91	11.15	47.13
500 or more	84.10	63.59	92.84	25.00	68.23

Source: Our Elaborations on ECHP 1994-1995 data

Analysis of coverage rate by occupation, reported in table 4, gives rather homogeneous indications towards a relatively high coverage of managers and professionals in all countries. This does not come as a surprise given that these workers have generally higher wage earnings, and thus greater tax advantages

<sup>24</sup> See Even and MacPherson (1994).

<sup>&</sup>lt;sup>23</sup> See, for example, Gustman and Steinmeier (1986).

from participating to a pension plan. For the other two occupational categories considered in the table (white and blue collars), Netherlands and Denmark ...gures remain quite close to the mean coverage rate, wich is due to contractual mandatory plan's membership, while there is a consistent drop in coverage in Ireland, Spain and UK, where occupational pension plan membership is completely left to the individual choice.

Table 4. Occupational Pension Coverage by Occupation (%)

Occupation	Denmark	Ireland	Netherlands	Spain	UK
Manager & Professionals	79.23	56.77	85.77	17.22	62.73
White Collars	78.92	29.02	78.25	7.83	40.25
Blue Collars	70.63	26.72	78.86	3.61	35.31

Source: Our Elaborations on ECHP 1994-1995 data

As expected, table 5 points towards a positive relationship between pension coverage rates and educational levels. However, while this is evident comparing higher educated workers with lower educated ones in all countries, the gap in pension coverage rate between higher educated level employees' and employees with only intermediate education is substantial only for Ireland and UK, while being almost negligible for Netherlands and Denmark.

Table 5. Occupational Pension Coverage by Education Level (%)

Education	Denmark	Ir ela nd	Netherlands	Spain	UK
Third Level	78.78	49.17	86.41	15.07	63.24
Second Stage Second Level	78.49	35.13	82.72	12.45	45.10
Less than Second Stage Second Level	70.80	28.76	71.96	4.85	38.72

Source: Our Elaborations on ECHP 1994-1995 data

Table 6 highlights that part time male workers have lower coverage rates than full timers in all countries. The gap is particularly strong in Ireland and Spain, possibly indicating some form of discimination towards part time male workers. On the other side, part time women surprisingly show higher coverage rates than full time female employees in Denmark and Netherlands. Moreover, in almost all countries part time female workers have higher coverage rates than their male colleagues. Full timers average pension coverage rate is higher for males than for females everywhere but in Denmark.

Table 6. Occupational Pensions by Gender and Employment Status (%)

	Denmark		mark Ireland		Netherlands		Spain			UK					
	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total
Part Time	50	80.6	76.62	3.85	10.68	9.3	76.19	74.8	74.9	-	3	3	42.75	19.47	19.35
Full Time	76.22	79.13	77.15	42.58	29.56	38.25	86.57	70.52	82.7	9.06	7.55	8.67	57.24	40.12	51.56
Total	75.91	79.35	77.1	43.66	27.42	35.5	86.31	72.26	81.53	9.06	6.79	8.95	43.6	33.66	47

Source: Our Elaborations on ECHP 1994-1995 data

Table 7 provides mobility rates by pension coverage, including only "within borders" job moves due to the anavailability of data for cross-borders migrant workers. Pension covered workers are typically characterized by lower mobility rates, particularly in countries like Netherlands, United Kingdom and Ireland, while the incidence of layo¤ on mobility rates is particularly strong in Spain, where all pension covered job movers have reported to have been laid o¤ by their previous employer. Moreover, layo¤s contribute substantially to mobility rates of non covered workers in Netherlands and Spain.

Table 7. Occupational Pensions and Job Mobility Status(%)

	No Per	nsion in 1	994 Job	Pension in 1994 Job					
	Move	Quit	Layo¤	Move	Quit	Layo¤	Move	Quit	Layo¤
Denmark	9.7	6.8	2.87	13.67	10	3.67	8.5	5.83	2.67
Ireland	9.48	7.04	2.3	11.94	9.07	2.64	5.01	3.34	1.67
Netherlands	8.2	5.16	2.98	19.76	11.25	8.51	5.58	3.78	1.72
Spain	8.83	2.92	5.67	9.59	3.18	6.14	7.07	-	7.07
United Kingdom	6.3	n.a.	n.a.	10.16	n.a.	n.a.	1.95	n.a.	n.a.

Source: Our Elaborations on ECHP 1994-1995 data

Table 8 breaks down the job mobility by type, distinguishing "within sector job moves" from "between sector job moves".

Table 8. Occupational Pension Coverage by Type of Job Mobility (%)

		1	No Pension	in 1994 .	Job	Pension in 1994 Job						
	Whithin Sector Mobility			Between Sector Mobility			Whithin Sector Mobility			Between Sector Mobility		
	Move	Quit	Layo¤	Move	Quit	Layo¤	Move	Quit	Layo¤	Move	Quit	Layo ¤
Denmark	6.95	5.3	1.65	6.62	4.64	1.99	5.62	3.55	2.07	2.86	2.27	.59
Ireland	6.64	4.47	1.95	5.27	4.58	0.69	3.55	2.09	1.46	1.46	1.25	.21
Netherlands	9.73	5.47	4.26	10.03	5.77	4.26	2.48	1.79	.06	3.1	2	1.1
Spain	6.08	1.63	4.22	3.5	1.54	1.9	.005	•	.005	-	-	-
United Kingdom	5.7	n.a.	n.a.	4.41	n.a.	n.a.	.073	n.a.	n.a.	1.22	n.a.	n.a.

Source: Our Elaborations on ECHP 1994-1995 data

In UK almost all the job moves have corresponds to sectoral changes, while in Netherlands more than 50% of the moves are between sectors. These indications are particularly important for pension policy analysis for those countries like Netherlands where the industry wide nature of most pension plans guarantees full pension portability for within sector moves, while there are still portability problems for people moving between dixerent sectors.

Evidence emerging from the cross tabulations should be taken cautiously, as unobserved individual heterogeneity is not controlled for. However, the raw evidence about the negative relationship between occupational pension and job mobility seems to ...nd some support, for Ireland, Spain and United Kingdom, in the empirical results provided, with the same data, by our estimation of a structural econometric model of inter...rm job mobility<sup>25</sup>. In the light of the above ...ndings we analyze, in the next two sections, the legislative framework regulating pension portability both at EU and at national level.

#### 4 Portability of Pension Rights Within The European Union Area

Promoting labor mobility within European Union is a fundamental aim of the Community. Application of the principles of workers' and capitals' freedom of movement should guarantee transferability of pension rights, either statutory or supplementary, within the Community Area. This happens for statutory pension rights accrued by migrant workers under mandatory public pension schemes, the latters being coordinated through a number of EC regulations<sup>26</sup> in application of art. 51 of the Treaty. However, there are no common legislative provisions exectively protecting supplementary pension rights accrued by workers moving to a dixerent country, and even within Member States pension portability is not always quaranteed.

The lack of a common regulatory framework has contributed to widen the heterogeneity of second tier occupational pension provisions, rising new issues related to the exective realization of a single market of labor and capital. In this respect it is worthwhile mentioning that the subsidiarity principle, while assigning to national governments the right to de...ne the role of supplementary pension schemes, restricts the possibility of EU legislative intervention into this subject to those initiatives aiming to apply the fundamentals principles established in 1957.

Pension rights portability within the EU Area has been widely discussed since 1991, when a Communication of the European Commission to the Council<sup>27</sup> indicated a number of pension plan rules like:

#### <sup>2</sup> conditions for pension rights' accrual;

<sup>&</sup>lt;sup>25</sup> See Andrietti (forthcoming).

<sup>&</sup>lt;sup>26</sup> Regulation EEC n.1408/71 and 574/72, modi...ed and upgraded by EC regulation n. 118/97. For a more extensive treatment of this topic, see Whiteford (1996). <sup>27</sup> SEC (91) 1332 ...nal-22nd July 1991.

- <sup>2</sup> legislative and/or contractual plan provisions for the case of temporary or permanent interruption of pension plan membership;
- <sup>2</sup> tax regulation;
- <sup>2</sup> heterogeneity of supplementary pensions funding methods,

as potentially detrimental to workers mobility. At this stage it seemed to be evident that occupational pensions would have needed a di¤erent approach than the one adopted to guarantee statutory pensions portability, given the strong heterogeneity of supplementary pension design and regulation across European Member states. The ...rst proposal for a directive, presented by the European Commission in 1995 contained measures that, while observing the subsidiarity principle, could have improved labor mobility, such as<sup>28</sup>:

- <sup>2</sup> a maximum 8 years vesting period (to be gradually reduced within year 2000);
- 2 the right for members of de...ned bene...t schemes to accrue a pension proportional to wage and age of service and to obtain post-retirement cost of living indexation of pensions in payment;
- 2 the possibility for a migrant worker to decide between the transfer of accrued rights to a new scheme abroad and continuing active membership to the domestic scheme;
- <sup>2</sup> the unapplicability of the proposed measures to the past.

The proposal was however withdrawn after the strong opposition of Germany. In November 1996 the High Level Group for the free circulation of workers expressed the need for a european legislative action, this time only limited to three points

- <sup>2</sup> preservation of pension rights of migrant workers at least to the same degree of workers moving within borders (principle of equal treatent);
- <sup>2</sup> payment of pensions independently of the pensioner's residence (principle of free circulation of capitals);
- <sup>2</sup> application of measures allowing employees temporarily posted by their employers in another Member State to continue active membership in their domestic occupational pension scheme.

In June 1997 the European Commission, in a Green Book on Supplementary Pension Systems in the Single Market <sup>29</sup>, expressed her willingness to present a directive proposal according to the High Level Group recommandations, highligthing a number of obstacles to the free circulation of workers between Member States, such as:

<sup>&</sup>lt;sup>28</sup> Tamburi (1997).

<sup>&</sup>lt;sup>29</sup> Commission of The European Communities (1997).

- complexity of conditions for pension rights accrual, including typical long vesting periods;
- <sup>2</sup> di¢culties related to cross border transferability of accrued pension rights;
- <sup>2</sup> ...scal problems related to the accrual of occupational pension rights in more than one Member State;
- <sup>2</sup> pension rights' losses su ered by individuals switching to another occupational pension plan as a consequence of a temporary job move to another Member State.

After a further dialogue with Member States social actors', the European Commission presented in January 1998 a new proposal for a directive on safeguarding the supplementary pension rights of workers moving within EU. An amended version of the proposal was adopted by the Council of Europe in June 1998. The directive<sup>30</sup> establishes the right of workers temporarily posted from their employers to another EU State to continue membership to their domestic pension plan, while recommending extension of this right also to individuals temporarily migrating to work for another employer. Moreover, the hosting State cannot oblige migrant workers to participate to his pension schemes if they choose to continue membership in their domestic scheme.

The aim of this directive is to preserve migrant workers' pension rights at least at the level guaranteed in the case of within border mobility, representing just a ...rst step towards workers' freedom of movement in the Community Area. The Commission has thus preferred to con...ne his strategy to matters of pinciple: the principle is that each worker should be able to move to a job (or to a place of retirement) in another Member State without su¤ering portability losses from supplementary pension arrangements. It is still true, however that the e¤ectiveness of the above provisions is limited by national legislations, and that the following steps towards full pension portability should be made at national level, in order to guarantee a complete within borders portability of pension rights.

<sup>&</sup>lt;sup>30</sup> Dir. 98/49/EC of 29 june 1998.

## 5 Country Speci...c Portability Regulation

Pension portability rules in a pension plan de...ne the rights of early leavers. The ...rst element to consider is vesting, de...ned as the period of membership to a scheme which an individual must have completed before being entitled to his accrued rights. Vesting provisions are generally applied either to de...ned bene...ts or de...ned contributions plans, even if they vary widely between countries. While vesting does not even exist for non quali...ed plans in Spain, it ranges between 1 year in Netherlands to 2 years in UK up to 5 years in Ireland. In Denmark, according to the de...ned contribution nature of most plans, vesting refers to contributions' rather than bene...ts' accrual.

Conditional upon vesting, a further element to consider in portability analysis is that related to the treatment of early leavers' accrued rights. The regulatory framework can generally provide three options in case of within borders mobility <sup>31</sup>:

- a) preserve accrued rights in the leaving scheme;
- b) transfer them to the new early leaver's pension scheme;
- c) cash them out to the early leaver, eventually taxing them.

Cross borders mobility involves usually further options related to country speci...c regulations. Practice regarding the transfer of pension values between countries varies widely from "free transferability" typical of Ireland ,UK and Netherlands, to "transferability upon tax payment" typical of Denmark to "non-transferability" typical of Spain<sup>32</sup>.

Analysis of cross borders pension portability requires consideration of the following categories of employees:

- <sup>2</sup> posted workers, i.e. employees posted by their employer to work for a limited period in a di¤erent state, while remaining with the same employer or group of employers and returning to work in their home country with the same employer after this period;
- <sup>2</sup> employees who move to a dixerent employer in another state;
- scheme members who have entitlements to preserved bene...ts and/or are in receipt of a pension under a scheme located in a State that is di¤erent from where they reside and/or are employed<sup>33</sup>;
- <sup>2</sup> employees coming from a dixerent State that have been allowed to remain members of their previous occupational pension scheme.

<sup>&</sup>lt;sup>31</sup> Pension schemes can have some degree of freedom in the application of the available options.

<sup>&</sup>lt;sup>32</sup> See Jolli ¤e (1991).

<sup>&</sup>lt;sup>33</sup> This is the case of transfrontalier workers.

Table 9 below reports a summary of the portability rules applied in a representative occupational plan in the countries analyzed. The remaining part of this section is devoted to a detailed analysis of both within and between countries portability rules.

Table 9. Country Speci...c Pension Portability Rules

	Denmark	Ir ela nd	Netherlands	Spain	UK
Vesting	5; Age 30	5	1	vary	2
Pre-Retirement Early Leavers' Indexation	-	prices up to 4%	prices, vol.	no	prices; # opt.
Post-Retirement Early Leavers' Indexation	yes	yes	yes	yes	yes
Internal Transfers	yes	yes; cash eq.	yes+tr. circuit	yes-Qual.Plans	yes; cash eq.
EU Transfers	# options	possible	possible	possible	p ossible

Sources: European Commission Network of Experts on Supplementary Pensions (1994), Foster (1990).

Denmark In Denmark vesting rules usually depend upon the nature of the contractual scheme's nature. Private pension funds, regulated by the Pensions and Savings Fund Act, provide immediate vesting rights for employees' contributions, while employers' contributions are vested only after ...ve years. Group insurance arrangements, regulated by the Tax on Pension Schemes Act, require, as a further condition for full vesting, the additional condition that leaving employees' have to be aged at least 30.

Employees are entitled to a tax free transfer value once they move job. For group insurance arrangements, employees cannot surrender their pension policy once they move jobs without permission from their former employer. Even if de...ned contribution plans do not impose particular constraints on within country workers' mobility, the situation can be di¤erent in case of cross borders mobility.

An employee who moves to a new job in another EU country can choose between di¤erent options<sup>34</sup>:

- a) preserve his accrued rights in the previous scheme while becoming member of a new pension scheme in another EU country. Upon retirement he will then receive bene...ts from both schemes:
- b) transferring the accrued capital value of his contributions to a new pension scheme, buying pension rights in the foreign scheme; in this case the new scheme has to be pre-funded;
- c) remaining an active member of the Danish scheme, continuing to pay contributions, and earning full pension rights in Denmark;
- d) cashing out his accrued capital and investment returns.

<sup>&</sup>lt;sup>34</sup> European Commission's Network on Supplementary Pensions (1994).

Options b) and d) require employees to withdraw their funds from the danish scheme, making these sums subject to a substantial taxation<sup>35</sup> and thus to portability losses. Tranfers from other EU countries are possible, but not recommended.

Ireland Vesting provisions have been recently introduced by law. The 1990 Pension Act requires schemes to preserve and maintain pension entitlements of early leavers who meet certain service quali...cation: employees leaving a scheme after 1st January 1993 with at least 5 years' scheme membership are entitled to a preserved bene...t.

In the private sector early leavers can transfer the so called "cash equivalent" of the entitlements built up in the previous employer pension scheme. Normally the transfer value is related to salary at leaving and this will cause a pension wealth loss to job movers. The amount to be preserved is related to the bene...t rules of the scheme and represents accrued rights after 1st January 1991<sup>36</sup>; under a de...ned bene...t scheme it is assumed that the rights accrue uniformly over total scheme membership. Preserved bene...ts under a de...ned bene...t scheme have to be revalued annually, for workers leaving from 1st January 1996, in line with the Consume Price Index up to a 4% maximum, from the leaving date to retirement date. Early leavers entitled to a preserved bene...t cannot obtain a refund of their contributions paid since 1st January 1991, while contributions prior to that date may be refunded.

As an alternative to preserved bene...ts, early leavers have the right, within two years, to request a transfer payment to the scheme of their new employer or, even beyond two years, to a Life Assurance Company retirement bond. In the case of de...ned bene...t schemes, a transfer payment must be equivalent to the actuarial value of the preserved bene...t on the date at which the member applies for the transfer. The schemes must fall within the scope of the pensions Act, and the Life Assurance Company must be established wihin Ireland. The trustees of the receiveing scheme are required to accept tranfer payments and to provide bene...ts on an actuarial value that is equivalent to the amount of the transfer payment<sup>37</sup>.

As to pension tranfers towards other EU countries, there are not speci...c arrangements to regulate them but those for UK which are freely permitted between exempt approved schemes; other country transfers usually need individual discussion with revenue. One restriction is however that receiving schemes must be similar to Irish schemes. The same applies to transfers from EU countries to Ireland; Irish receiving plans usually give to transferes additional years of credited service<sup>38</sup>.

 $<sup>^{35}</sup>$  Minimum witholding tax is 60% for foreign nationals and 70% for Danish nationals.

<sup>&</sup>lt;sup>36</sup> Even if the Pensions Act requires schemes to provide for preservation of pension rights accrued only after 1991, many schemes provide for preservation of pre-1991 pension rights (Hughes, 1994).

<sup>&</sup>lt;sup>37</sup> Mangan (1996).

<sup>&</sup>lt;sup>38</sup> See Jolli ¤e (1991).

Netherlands In Netherlands, occupational pensions' members have no statutory right on indexing their pensions in payment or their deferred rights. Early leavers' deferred bene...ts are usually volountarily indexed by sponsoring employers, while post retirement indexation of preserved bene...ts becomes compulsory only when the scheme provides indexation for pensions in payment.

Workers must vest after one year participation in the plan. In 1987 the Pensions and Savings Fund Act introduced the obligation for pension schemes to entitle early leavers with a bene...t amount proportional to the lenght of plan membership<sup>39</sup>, while preserving this latter until normal retirement age. Dutch occupational pension plans have generally followed two main accrual systems, both tipically applied to ...nal salary schemes<sup>40</sup>:

- a) the years of service system: employees' accrued rights are eventually indexed for wage growth or intation for a period limited to years of service with the employer<sup>41</sup> and it is this latter to bear the adjustment costs. In this case the emphasis is on counteracting the losses of early leavers. In 1988 more than 2.900.000 workers belonged to plans running this system;
- b) the years of life system: workers' rights are accrued for a full pension starting from the minimum age of admission. Thus also the previous years when the employee worked elsewhere are considered, while the new employer bears the additional costs of funding implied by this method<sup>42</sup>. A logical consequence of this system is that early leavers' pension rights do not need to be increased<sup>43</sup>, as its main aim is to counteract the losses of late entrants. This system covered, as to 1988 around 590.000 workers.

Both systems rely on the generally accepted rule, that after a 40 year service-time the basic bene...t (AOW = General Old Age Scheme) and the occupational pension together yield 70 per cent of the ...nal wage. This latter, reduced by a franchise amounting to 10/7 times the AOW, gives the so called pension nucleus<sup>44</sup>. The "years of life" and "years of service" systems are not compatible with regard to portability of pension rights, in the sense that portability between two schemes applying di¤erent systems is not possible.

<sup>&</sup>lt;sup>39</sup> Early leavers' accrued pension rights are calculated as the di¤erence between the pension that the worker would have accrued remaining with the same employer until retirement and the pension which a new employee of the same age and the same pension basis can still accrue until his/her date of retirement.

<sup>&</sup>lt;sup>40</sup> Bezemer (1991).

<sup>&</sup>lt;sup>41</sup> This system is also known as the (65-x) system, where 65 is the retirement age while x stands for the employee's age at the time of leaving, because this is the period considered for calculation of time proportional claims.

 $<sup>^{42}</sup>$  In case of an increase of pensionable wage (for salary growth or in‡ation) the accrued pension is increased as if the participant were employed since his 25th year of age and could therefore still reach the maximum pensionable service (40 years). The increase of pension bene…ts therefore amounts to (40  $\pm$  1:75%) = 70% of the rise of pensionable wage.

<sup>&</sup>lt;sup>43</sup> Netherlands is the only EU country where the new employer has a liability for the exect of future price increases on pensionable service with a previous employer, enabling employees to avoid portability losses (Jollixe, 1991).

<sup>&</sup>lt;sup>44</sup> International Social Security Association (1984).

Occupational pensions' members changing job after July 1994 have been given the statutory right of transferring their accrued rights to another pension scheme. When the employee wants to transfer his rights, the former employer must immediately ...nance the past service rights, while the new employer must in case of a salary increase give past service rights also in connection with the pension rights transferred.

Portability of pension rights dixer between industry wide plans and company pension plans.

Industry wide plans usually guarantee portability of pensionable service within a particular industry, enabling workers to change jobs without loosing service credit when they resume work with another employer in the plan. However, workers moving to job in a dixerent industry still have portability losses.

Company pension plans transfer deferred bene...ts through ...ve portability clearinghouses called transfer circuits, to which a plan can participate upon satifying a number of requisites. In particular, prospective clearinghouse members can be either insured or uninsured plans; they have to use a de...ned bene...t formula based on ...nal salary, years of service and standardized actuarial assumptions. A job leaver has the option of leaving the vested rights in the former employer's plan or to use a clearing-house for transferring them to the new employer's plan. Again, these transfer circuits operate almost between company plans within a particular industry, so that people moving jobs within industries are not penalized.

The method applied by the circuits amounts to translation of transferred pension claims in extra years in the new pension scheme on the basis of the starting salary with the new employer  $^{45}$ . As to 1990 about 2.400.000 workers, representing 80% of covered workers, were covered by plans participating to these circuits. However, this ...gure show that still 20% of pension covered workers do not have the guarantee of a transfer value while changing their job $^{46}$ .

Small pension plans however provide portability in a dimerent way; most of them are insured through purchase of individual policies under a group arrangement and may transfer the paid-up policy to job leavers.

As to employees moving to a job in another EU state, their membership in the domestic pension scheme is usually terminated and their accrued pension rights are preserved as for within borders early leaves. Thus the same rules apply for individuals moving jobs, either within Netherlands or to a dimerent country.

The situation is di¤erent for transfer values: transfer of pension rights is only allowed if the receiving scheme is subject to Netherlands Insurance Chamber supervision, thus making foreign schemes uneligible to receive a transfer from dutch migrant workers. However, the Pension and Savings Fund Act allows migrant workers to cash out their pension rights, making in paractise possible a transfer.

<sup>46</sup> Bezemer (1991).

<sup>&</sup>lt;sup>45</sup> Thus a transfer circuit provides the same results as the attained age system in case of no salary increases, while it provides more in case of salary increases.

The rules applying to employees moving from abroad to the Netherlands dimer depending on their branch of industry, with application of compulsory membership for those working in an industry wide scheme<sup>47</sup>.

Tranfer values from abroad are accepted, but the lack of special ...scal regulations applicable to this kind of transfer payment let them falling into the general rule that allows tax exemption only for the transfer of pension rights related to working periods in Netherlands. So, if on the basis of a transfer payment pension rights are also granted for service abroad, the requirements for eligibility to tax exemption are no longer met.

Spain No legal vesting provision exist in Spain for non quali...ed plans, while quali...ed plans vest immediately. Still, portability of pension rights is severely restricted under current regulation. Employees leaving a company pension plan have their accrued rights preserved, but without indexation until retirement, under the scheme they are leaving; members of quali...ed plans have the option, while leaving their job, to transfer their position to a new scheme, conditional on its quali...cation.

Employees leaving Spain cannot continue their membership in the home country plan while quali...ed and non-quali...ed bene...ts that involve individual accrued rights can only be transferred within Euroapean Union subject to Ministry approval on a cases by case basis. Tranfers-in from others EU countries are also possible, subject to Ministry case-by case approval<sup>48</sup>.

United Kingdom Occupational pension rights vest after 2 years of pensionable service. While an employee leaving a contracted out scheme before completion of the vesting period will only receive a lump sum cash payment equal to the sum of the contributions paid into the scheme<sup>49</sup>, early leavers with vested bene...ts can choose between the following options:

- <sup>2</sup> preserving their accrued rights in the previous pension scheme;
- 2 taking a transfer value to a new occupational pension scheme (de...ned bene...t or de...ned contribution);
- <sup>2</sup> taking a transfer value to a personal pension;
- <sup>2</sup> purchasing an annuity (called section 32 buy-out policy).

The 1993 Pension Schemes Act provides that early leavers bene...ts, de...ned as Short Service Bene...ts, have to accrue uniformly at a constant fraction of the leaving wage, becoming a deferred pension at normal retirement age. Between

<sup>&</sup>lt;sup>47</sup> In case of a temporary secondement in Netherlands, the Minister of Social A¤airs and Employment can however exempt a worker from compulsory membership.

<sup>48</sup> Jolli¤e (1991).

 $<sup>^{49}</sup>$  The worker is not entitled to receive any interest on these contributions and also looses the contributions made on his/her behalf by the employer. In addition, the lump sum he is entitled to receive is subject to a 20% tax.

the leaving date and the retirement date, the short service bene...ts have to be revalued according to rules that depend on the leaving date <sup>50</sup>:

- a) pension rights accrued by employees leaving a scheme on or after 1 January 1991 but before 6 April 1997 are revalued according to their accrual period:
- pension rights accrued before 6 April 1978 are subject to "limited price indexation", that is to the intation rate up to a maximum of 5%;
- for rights accrued between 6 April 1978 and 5 April 1997 and constituting the Guaranteed Minimum Pension (GMP) schemes had to provide a higher rate of revaluation, choosing between di¤erent options;
  - b) pension rights accrued by employees leaving a scheme before 1 January 1991; only those rights in excess of the GMP accrued on or after 1985 is subject to limited price indexation;
  - c) for pension rights accrued by employees leaving a scheme on or after 6 April 1997, schemes options' choices in providing GMP revaluation has been restricted for rights accrued before this date. All short service bene...ts accrued later are subject to limited price indexation without considering GMP accrual.

As to post-retirement bene...ts indexation for early leavers, the general rule is that accrued bene...ts corresponding to GMP must be fully indexed to retail price in‡ation once in payment, while rights accrued in excess of GMP are subject to limited price indexation.

Employees' right to obtain the "cash equivalent" of accrued bene...ts for purposes of transfer to a new scheme must be exercised up to one year before the leaving scheme's normal retirement age. The cash equivalent represents the present value of future bene...ts to which the employee is entitled up to the transfer's request, considering any increases, statutory or discretionary, that would apply to the bene...ts had they remained preserved in the scheme.

The receiving scheme is not obligated to accept the transfer.

Pension rights can be transferred to independent funds in EU Member States only upon satisfaction of the following conditions:

- <sup>2</sup> the country of residence of the receiving scheme, of the employer and of the early leaver are the same;
- <sup>2</sup> the transferee leaves the UK on a permanent basis;
- <sup>2</sup> the member has requested the transfer or given written consent;
- <sup>2</sup> the receiving scheme is a tax approved funded arrangement;
- <sup>2</sup> the receiving scheme accepts the transfer.

<sup>&</sup>lt;sup>50</sup> For a detailed analysis of these rules see Black-Orszag (1997).

Moreover, the transfer can be asked for only after the prospective transferee has worked for at least 2 years in the receiving scheme.

Even if the conditions for cross borders transfer are not satis...ed, early leavers retain the right that his accrued pension rights be preserved in the leaving scheme.

Bene...ts accrued in an occupational pension scheme in another Member State are usually ignored for purposes of pension bene...ts entitlement in UK. A worker immigrated in UK can choose between<sup>51</sup>:

- remaining covered by a home country pension arrangement, if his domestic regulation allows that;
- <sup>2</sup> joining a UK scheme;
- <sup>2</sup> participating in an o¤-shore arrangement.

Bene...ts from an approved pension scheme may be paid to a pensioner resident in another Member State, in application of the principle of free movement of capitals.

## 6 Summary and Conclusions

The debate on the opportunity to regulate occupational pensions at EU level has developed over the last thirty years, concerning aspects such as discrimination against women and part time workers, preservation and cross-borders transferability of accrued pension rights, freedom of ...nancial services provision and pension funds' capital investment, equal tax treatment of pensions provided by foreign institutions<sup>52</sup>. Some of these topics have been the object of EU directives<sup>53</sup>, which have often been issued as a result of EU Court of Justice rulings, while for others the process is still going on either due to the lack of a common agreement on a directive proposal or to the rise of new questions in those ...elds already regulated at EU level.

In particular, the recently issued Council Directive 98/49/EC on safeguarding the supplementary pension rights of workers moving within European Union has been the outcome of a "social dialogue" at community level. This has progressively weakened the portability requirements that early EC proposals would have imposed to country speci...c pension plans, while substantially leaving to

<sup>&</sup>lt;sup>51</sup> European Network of Experts on Supplementary Pensions (1994).

<sup>&</sup>lt;sup>52</sup> For a survey of these regulatory developments, see Andrietti (2000).

<sup>&</sup>lt;sup>53</sup>Council Directive 79/7/EEC of 19 December 1978 on the progressive implementation of the principle of equal treatment for men and women in matters of social security; Council Directive 86/378/EEC on the implementation of the principle of equality of treatment for men and women in occupational social security schemes; Council Directive of 15 December 1997 on part-time employment; Council Directive 77/187/EEC of 14 February 1977 on the approximation of the laws of the Member States relating to the safeguarding of employees' rights in the event of transfers of undertakings, business or parts of businesses; Council directive 80/987/EEC of 20 October 1980 on the approximation of the laws of the Member States relating to the protection of employees in the event of insolvency of their employer.

Member States the task of improving pension portability legislation. In this sense, we can say that neither the coordination approach, aiming to a¤ect national pension portability regulation through bilateral and multilateral agreements, nor the harmonization approach, aiming at introducing legal regulations either by supranational (EC) law or by national legislative decisions, has been adopted<sup>54</sup>. This is likely to delay any cross country convergence on the pension portability issue.

Recent empirical evidence pertaining to individual labor mobility within a sample of EU countries shows that workers covered by de...ned bene...t pensions have lower turnover rates in countries like Netherlands, United Kingdom and Ireland nothwithstanding the recent substantial improvements of within borders pension portability legislation adopted in these countries. Moreover, even if evidence on between countries labor mobility is not yet available, the analysis of country speci...c pension portability regulation suggests that the additional constraints imposed on the transferability of pension rights can work as a further impedment to workers' freedom of movement in the EU labor market. The latter aspect should then be considered, in addition to the traditional e¢ciency and equity arguments, in the evaluation of future pension portability policies both at EU and at national level, even if, in our opinion, implementation of full pension portability would require further EU legislative intervention.

 $<sup>^{54}\,\</sup>mathrm{See}$  Schmahl (1993) for a discussion of these two approaches.

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